

From Farm to Global Markets — USMCA Drives Dairy Growth

Since 2020, the United States-Mexico-Canada Agreement (USMCA) has strengthened market access for U.S. dairy and delivered measurable growth. By preserving duty-free trade and establishing modern, enforceable trade rules, USMCA has expanded exports, supported a \$2+ billion dairy trade surplus, and reinforced North America as the most reliable region for U.S. dairy sales.

Since USMCA took effect:

- Dairy exports to Mexico have nearly doubled
- Exports to Canada have grown by ~60%
- North American markets now account for nearly half of U.S. dairy export value
- The U.S. dairy trade surplus has strengthened U.S. farm income and supported industry growth

\$2B+ Dairy Trade Surplus

The U.S. now benefits from a dairy export surplus exceeding \$2 billion.



Export Value Growth Since USMCA

(2020–2024)



\$1.4B to ~\$2.5B
Mexico



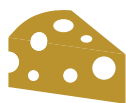
\$736M to ~\$1.2B
Canada



Mexico and Canada make up

44 percent

of all U.S. dairy exports



#1 Market for U.S. Cheese

Mexico remains the leading destination for American cheese exports.



USMCA isn't just about tariff elimination—

it creates a fair-trade environment with gold-standard provisions that:

- Strengthen Sanitary and Phytosanitary (SPS) rules
- Address Technical Barriers to Trade (TBT)
- Promote Good Regulatory Practices (GRP)
- Includes biotechnology chapter benefits



Data sourced from USDA Foreign Agricultural Service, U.S. Dairy Products Exports in 2024 and USDA, Economic Research Service using data from Trade Data Monitor (TDMI)

If you are interested in learning more about our policy priorities or the impact of the dairy community in rural America reach out to our Director of Government Affairs, Karen Gefvert at kgefvert@voiceofmilk.com.

Edge Dairy Farmer Cooperative
2763 Manitowoc Rd Ste B, Green Bay, WI 54311
920-883-0020

For more information visit: edgedairy.com